

Navigating the Changing Healthcare Landscape

Whole Health for Whole Populations: Clinical, Community, and Public Health Partnerships

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Course Description

Have you ever felt frustrated tackling issues one member or care team at a time? Did you ever wish you could "work upstream" and prevent things from happening? If so, this is a great time to learn more about community-wide, public health-type approaches.

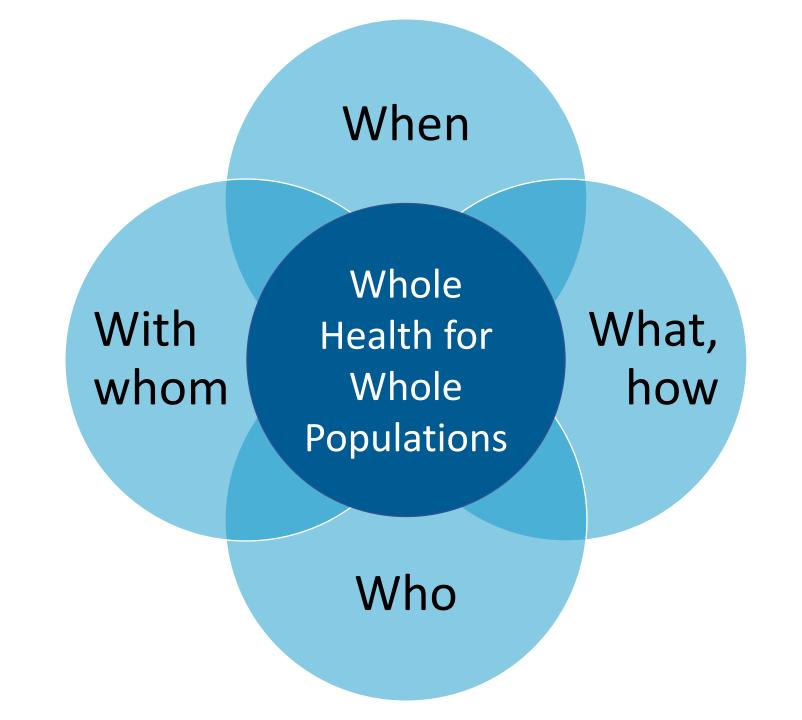
Learn about "true" population health, including:

- Top health priorities for Tailored Plan
- Vaya's planned interventions to address these health domains at member, provider, and community levels

Learning Objectives

Following this presentation, learners will be able to:

- Recognize and recall the key health domains prioritized under the Tailored Plan: opioid misuse, tobacco cessation, pregnancy intendedness, birth outcomes, early childhood interventions, diabetes prevention, hypertension (high blood pressure), etc.
- Describe and contrast the different levels or types of planned interventions: individual (member, recipient), clinical (provider, practitioner) and system (community, public)
- Give examples of Vaya/WNC efforts that relate to the Tailored Plan health domain priorities



When you hear "whole health" what do you think of?

Whole Health is:

- Beyond the Body
 - Integrated Care: Body and Mind, Physical and MH/SU/IDD
- Beyond/Before Illness and Disease When
 - Wellness, Health Promotion
 - Prevention (Primary, Secondary, Tertiary)
 - Intervening Upstream, Root Causes (e.g., Adverse Childhood Events, ACEs)
- Beyond Clinical Care and Treatment What and How
 - Barriers and Needs
 - Unmet Health Related Resource Needs (Social Determinants of Health), CBO Partners, Etc.
 - Facilitating Factors and Strengths
 - Natural & Peer Supports, Community Resiliency, Life Engagement and Purpose

What do you think when you hear "whole population"?

Individual versus group strategies?

What about population health, community health and public health—are they the same thing or different?

Whole Population Approaches are:

- Beyond the Individual Who
 - Individual, family, neighborhood, community, city, state, nation, world
 - All of us/everyone all residents/all people, potentially payer blind/agnostic
 - Public Health, Community Health, Collective Health
- Beyond What Vaya/Providers Can Do Alone With Whom
 - Based on deep, wide, and diverse partnerships
 - More than MCOs/PHPs or associated networks of providers and practitioners
 - Non-clinical partners, such as community based organizations (CBOs)
 - Different methods of communication, collaboration, coordination
 - New or changed relationships, interdependence and trust
 - Some needed partners may not be "within our network" (no formal leverage or contract)



When: Pre-Disease

With whom: CBOs, LHDs, etc.

Whole
Health for
Whole
Populations

What, how: Non-Clinical

Who: Community, Everyone

Background and Context

Comorbidities and Disease Prevalence for Tailored Plan Members What Drives Health/Illness – Social Determinants, ACEs, etc. "What We're Up Against, The Challenge"





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The PROBLEM

People with mental illness die earlier than the general population and have more co-occurring health conditions.



68%

of adults with a mental illness have one or more chronic physical conditions

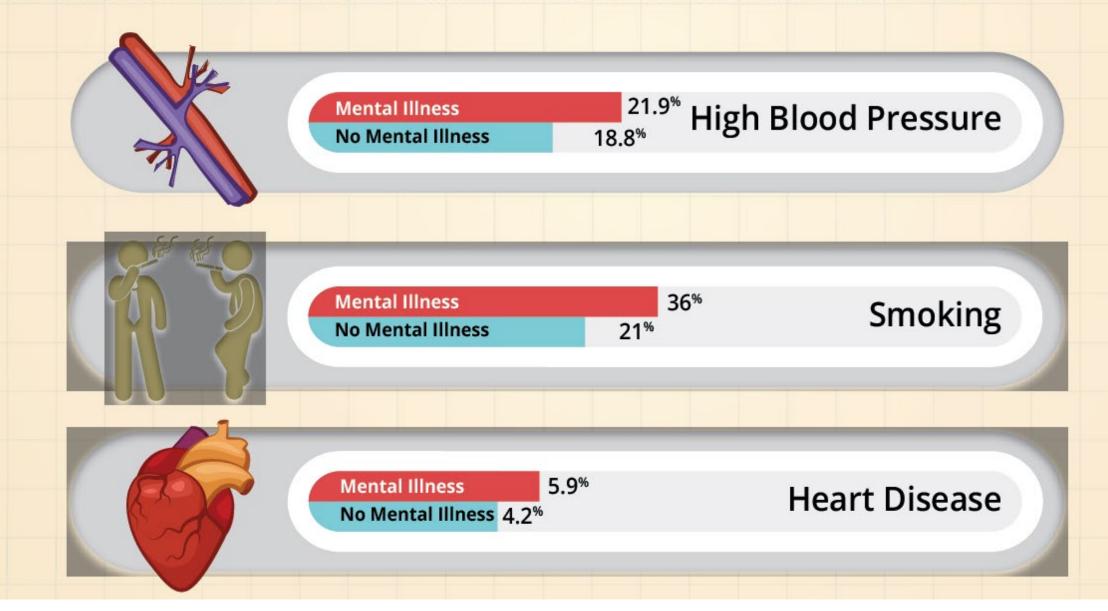
more than

I in 5

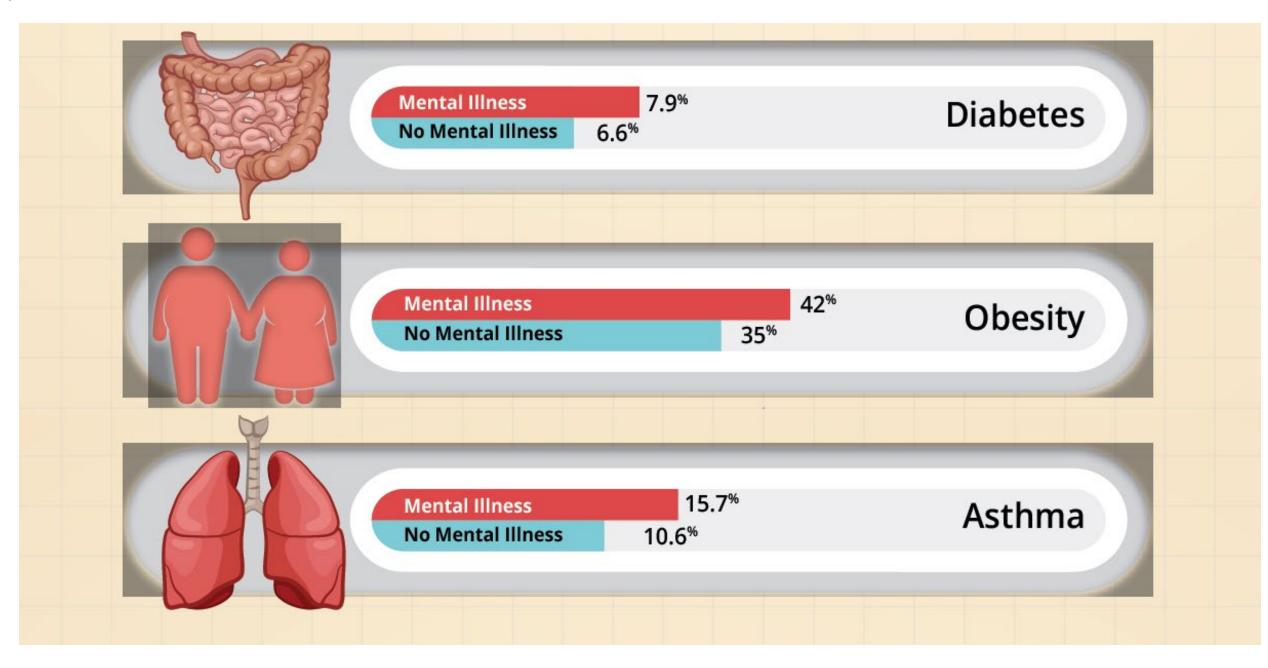
adults with mental illness have a co-occurring substance use disorder



Co-occurrence between mental illness and other chronic health conditions:









In North Carolina...

Housing

- More than 1.2 million without affordable housing
- One in 28 children under 6 are homeless

Diabetes

- Seventh highest rate in U.S. for diabetes related deaths (3000 deaths per year)
- In 2020, 35% of us have prediabetes and 13% are living with diabetes

Food Insecurity

- Eighth highest rate in U.S.
- More than one in five children (20%); in some counties, one in three children (33%)

Safety and Interpersonal Violence

- 47% of women experienced intimate partner violence
- 25% of children with ACEs (e.g., abuse, other adverse childhood events)



2019 Outcome Performance NC Medicaid versus U.S. Median Rates

- Comparative data source: HEDIS measures (NCQA)
 - HEDIS = Healthcare Effectiveness Data and Information Set (used to measure the quality of health plans)
- Combined/full Medicaid population (SP+TP)
- Pediatric measures: NC generally at/above U.S. median
- Adult measures: NC at/below U.S. median
- Disparities: some age, race, geography differences
- SP rates versus TP rates: some differences
 - e.g., A1c (Diabetes) with TP members faring worse (not a surprise)

Okay, I understand about disease statistics, but I keep hearing about social determinants of health, ACEs, health disparities. What's the deal?

Figure 1

Social Determinants of Health

Economic Stability	Neighborhood and Physical Environment	Education	Food	Community and Social Context	Health Care System
Employment Income Expenses Debt Medical bills Support	Housing Transportation Safety Parks Playgrounds Walkability Zip code / geography	Literacy Language Early childhood education Vocational training Higher education	Hunger Access to healthy options	Social integration Support systems Community engagement Discrimination Stress	Health coverage Provider availability Provider linguistic and cultural competency Quality of care

Health Outcomes

Mortality, Morbidity, Life Expectancy, Health Care Expenditures, Health Status, Functional Limitations



The Opportunity for Everyone to Have Good Health







Buncombe County

- Overall infant mortality 5:1
 - For every 1000 babies born, five will die within a year
- Between 2010 and 2018, (overall) infant mortality decreased
- (But) mortality for Black babies increased—from 11.7 to 15.1



RACIAL AND ETHNIC HEALTH DISPARITIES IN NORTH CAROLINA

NORTH CAROLINA HEALTH EQUITY REPORT 2018





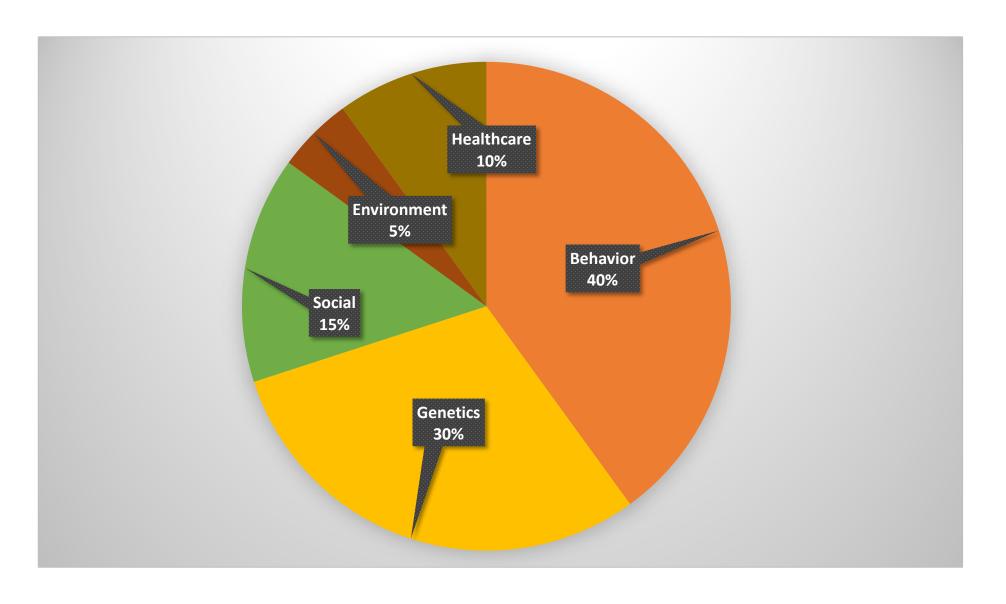


Association of ACEs with Leading Causes Deaths in the US

Leading causes of deaths in the U.S. (2017)	Odds ratios for ≥ 4 ACEs (relative to no ACEs)
1. Heart Disease	2.1
10. Suicide (attempts)	37.5
2. Cancer	2.3
3. Accidents (unintentional injuries)	2.6
4. Chronic lower respiratory disease	3.1
5. Stroke	2.0
6. Alzheimer's disease or dementia	11.2
7. Diabetes	1.4
8. Influenza and pneumonia	unknown
9. Kidney disease	1.7

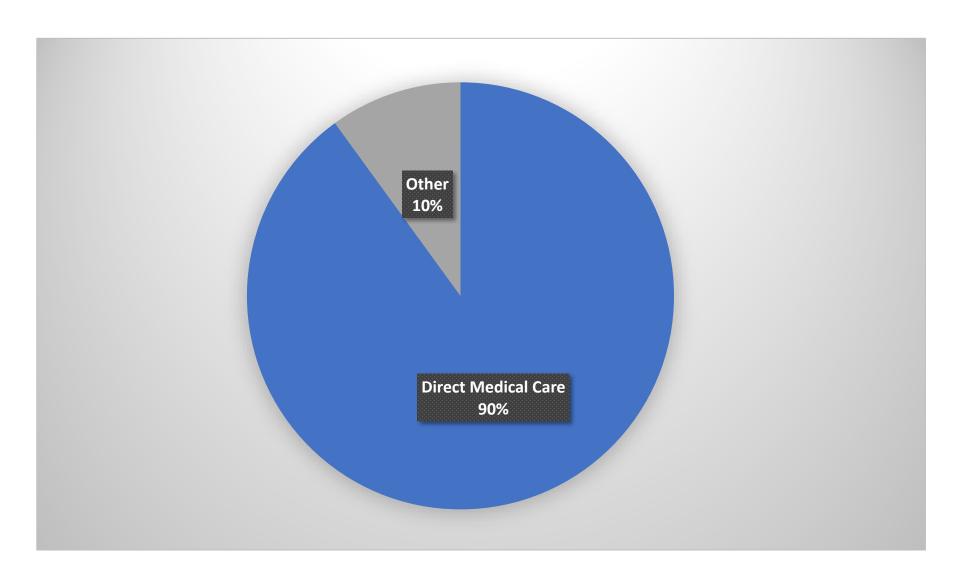


What Drives Health





(And) What We Spend



Got it. So, our efforts (clinical, mostly acute) and spending (health care) don't match causes of poor health.

But what does NC DHHS think about all of this?



This is a mismatch.

We want to buy health.

Not healthcare.

- Erika Ferguson, Director, Healthy Opportunities, NCDHHS 5/22/2019 "New Opportunities through State Initiatives: Bringing it Home"



Take Home Messages

- Our members (Tailored Plan) experience more illness, early death and years of life lost than most
 - And there are differences/disparities within our TP member population
- Preventing disease—and addressing opportunities for health (SDOH)—may do MORE than clinical treatment services to improve health outcomes and manage costs
- The state wants to purchase health (outcomes) not purchase health (care)
- WNC's success in Tailored Plan is contingent on improved health outcomes and managed costs

NC Medicaid Transformation

Quality Strategy (Aims, Goals, Objectives)
Tailored Plan Success Indicators and Outcome Measures
Quadruple Aim





Top Health Priorities (TP/1115)

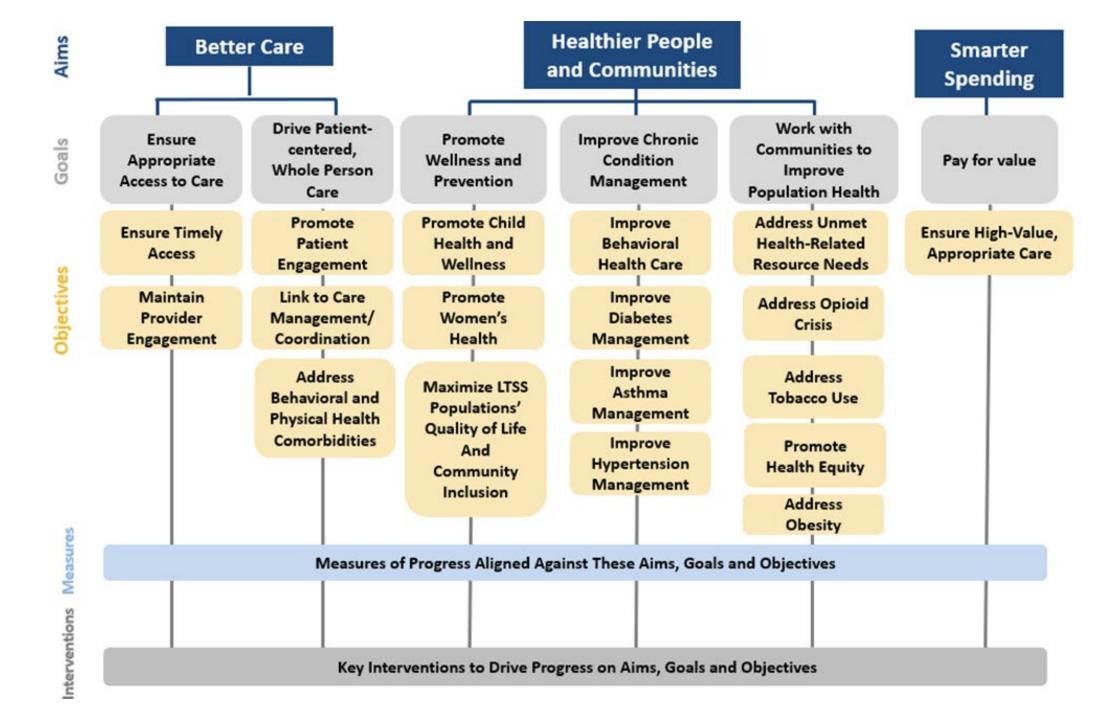
- Opioid misuse
- Tobacco cessation
- Diabetes
- Hypertension (high BP)
- Pregnancy intendedness
- Birth outcomes
- Early childhood
- Etc.











The Quadruple Aim

Better Outcomes Improved Clinician Experience

Lower Costs

Improved
Patient
Experience



Adult (n=4)
Screening & Prevention

Adult (n=3)
Chronic Disease (Physical)

Adult (n=7)
Depression/Mental Illness
Opioid Related

Pediatric (n=8)
Well Visits, Screening
Immunizations
BH Medication Related

Core TP
Quality
Measures

Maternal/Birth
Pre/Post Natal
Low Birth Weight
Pregnancy Risk Screen

Other

Member/Provider Satisfaction

SDOH Screening

All Cause Readmits (Adult)

Total Cost of Care

Adult Measures

SCREENING AND PREVENTIVE CARE

- Cervical cancer screening
- Chlamydia screening in women
- Flu vaccinations for adults
- Diabetes screening for people with schizophrenia or bipolar disorder who are using antipsychotic medications

CHRONIC CONDITION RELATED

- Controlling high blood pressure
- HbA1c poor control (>9.0%)
- Medical assistance with smoking and tobacco use cessation



Adult Measures (continued)

Plan all cause readmissions

DEPRESSION AND MENTAL ILLNESS RELATED

- Antidepressant medication management
- Screening for depression and follow-up plan
- Follow-up after hospitalization for mental illness

OPIOID RELATED

- Concurrent use of prescription opioids and benzodiazepines
- Continuation of pharmacotherapy for opioid use disorder
- Use of opioids at high dosage in-persons without cancer
- Use of opioids from multiple providers in-persons without cancer

Pediatric Measures

WELL CARE AND PREVENTIVE

- Child and adolescent well-care visit
- Well-child visits in the first 30 months of life (likely to be combined/merged with well child measure above)
- Immunizations for adolescents
- Percentage of eligibles who received EPSDT screening
- Childhood immunization status (Combo 10)

MEDICATION RELATED

- Follow-up for children prescribed ADHD medication
- Use of multiple concurrent antipsychotics in children and adolescents (APC-CH)
- Metabolic monitoring for children and adolescents on antipsychotics



Maternal and Other Measures

MATERNAL

- Percentage of low birthweight births (live births weighing less than 2500 grams)
- Prenatal and postpartum care
- Rate of screening for pregnancy risk

PATIENT AND PROVIDER SATISFACTION

- CAHPs Survey (administered by NC DHHS vendor)
 - Composite with multiple items, including member and provider experience

SOCIAL DETERMINANTS OF HEALTH

Rate of screening for unmet resource needs



	Contract Year 1*	Contract Year 2	Contract Years 3 to 5	
Broad Awareness	Establish quality vision and set select benchmarks for role of plans in advancing quality	Collect broad set of quality measures and continue to establish benchmarks	Streamline quality measure reporting	
Focus on Outcomes	Deploy Quality Strategy approach and collect outcomes measures	Assess outcomes for Withhold measures	Increase role of outcomes in Quality Withhold measure set	
Promote Health Equity	Provide plans with stratified historical data and preliminary benchmarks to inform planning efforts	Update health equity benchmarks	Integrate health equity benchmarks into the Quality Withhold	
	The Department and managed care plans invest in improved technology and infrastructure to facilitate outcomes reporting (including clinical and patient reported data)			

Take Home Messages

- TP quality based on formal, nationally endorsed outcome measures
- Focus on health outcomes (endpoints) not health services (process)
- Combination of prevention—and mitigation—of chronic disease
- Not just behavioral health—heavily "physical" health
 - Dorothy, we're not in Kansas anymore



Whole Health is....

Beyond/Before Illness - When
Beyond Clinical Treatment for Diagnosed Illness - What/How









PRIMARY PREVENTION

Repair the bridge



SECONDARY PREVENTION

Build a raft, prevent drowning



TERTIARY PREVENTION

Catch drowning people before the waterfall

STAGE OF PREVENTION	PRIMARY	SECONDARY	TERTIARY
"River Story"	Fix Bridge Upstream, Prevent People Falling In	Pull People Out of River and Onto the Raft	Pull People Out Before They Go Over the Waterfall
Stage of Disease	None (yet)	Imminent	Established
Primary Objective	Disease Avoidance	Early Detection	Minimize Damage Slow Progression
Intervention Tools	Routine Screening Wellness Resources/Edu. Health Policy	More Assessment Coaching Health Education Reduce Risk Factors	Diagnosis Treatment Plan Medication Care Management Specialist Referrals
Examples of Vaya/PHP Roles	Rallies, Health Fairs Educational Resources Prevention Policies	Encourage Providers to Screen Care Mgmt/Call Center – Screening, Referrals, etc.	Authorize Care/UM Ensure Fidelity to Model Support Integrated Care Complex Care Mgmt









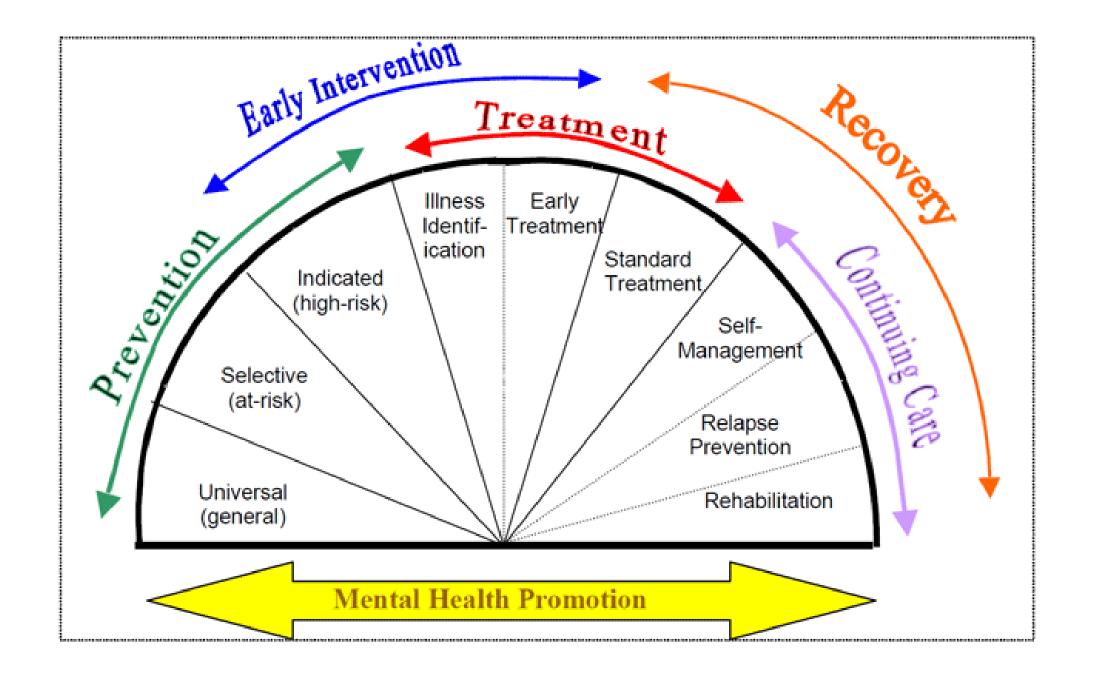
CHOLESTEROL -













Health System Transformation Critical Path

Sick Care System 1.0

Acute Non Integrated Medical Care

Acute Care and Infectious Disease Focused

- · Episodic and sick care focus
- Uncoordinated care
- High utilization of emergency and hospital based services
- Multiple patient clinical records
- Focus on treatment of illness and life threatening conditions
- Protect society from spread of disease
- No organized integrated care networks
- Specialty care and medical technology dominated
- Significant variations in cost and quality

Coordinated Health Care System 2.0

Outcome Accountable Health Care

Patient/Person Centered

- Integrated chronic care management oriented
- Early intervention and secondary prevention
- Patient and care giver engagement in care
- Shared decision making

Organized around integrated accountable care networks

- Value based shared performance and financial risk and reward
- Integrated HIT
- Focus on care management
- · Improve individual health outcomes
- Cost and quality performance accountability and transparency

Community Integrated Health System 3.0

Population Health-Optimizing Services

Population and Community Health Centered

- · Community Health Linked
- Population based cost, quality and health performance transparency
- Accessible Healthcare Choices
- HIT, E-health and telemedicine capable
- Community health systems with integrated networks
- Healthy community focused
- Learning Organization
- Population outcome value based reimbursement

Community Health Improvement Focus

- · Healthy community investment
- Community health capacity development
- Community and health resource integration
- Community engagement and shared responsibility

Source: Adapted from CMMI



Let's Start with a Case Study

- Mr. M 51, father of two, Type II diabetes Last HbA1c = 8.2. BMI: 29
- Medications:
 - Metformin 1000mg po bid
 - Glipizide 10mg po bid
 - No known problems with medication adherence.
- At the end of last month, he was extremely dizzy, nearly fainted and was hospitalized
- Diagnosis: Hypoglycemia



So, what could have led to Mr. M's hospitalization?

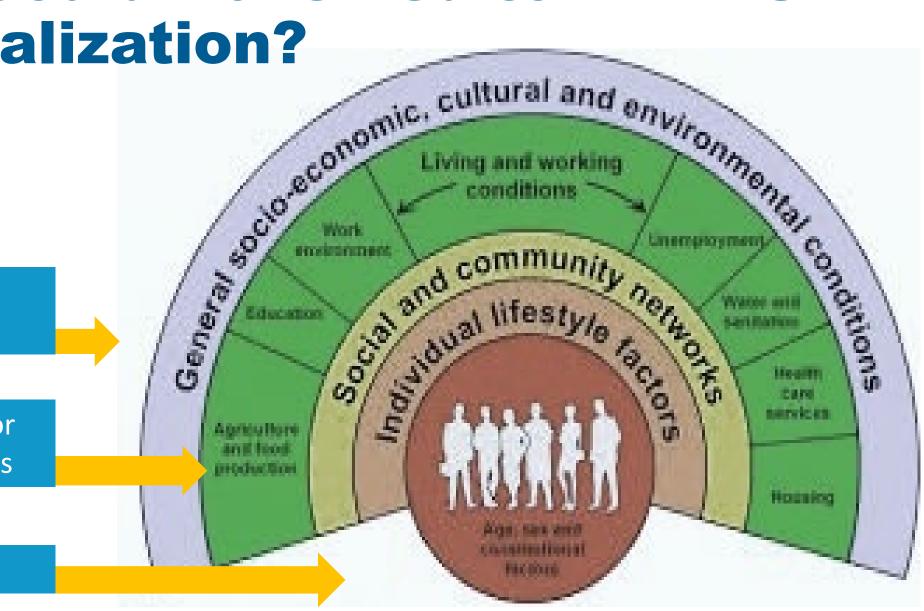
What Could Have Led to Mr. M's

Hospitalization?

Food Insecurity

Poor Dietary or **Exercise Habits**

Medications





Food Insecurity and Diabetes

- Food insecurity reflects the inability to access food because of inadequate finances or other resources
 - Hunger is related as an individual level physical sensation
 - One in seven Americans cannot reliably afford food
- The risk of diabetes is about 3X higher in very food-insecure households compared to food-secure households, after accounting for differences in socioeconomic status and obesity



Food insecurity is a driver of preventable, high-cost healthcare utilization

Lower-income diabetic adults have a 27% higher rate of hospital admissions due to end-of-the month food insecurity, compared with higher-income diabetics (Health Affairs)

More than half of patients with high hospitalization rates (at least 3 inpatient visits in a 12-month period) were food insecure or marginally food secure. 75% were unable to shop for food on their own and 58% were unable to prepare their own food. (Philadelphia)

Upstream is important and an ounce of prevention is worth a pound of cure—got it.

But how does this relate to Tailored Plan?

And what does NC DHHS think about all of this?



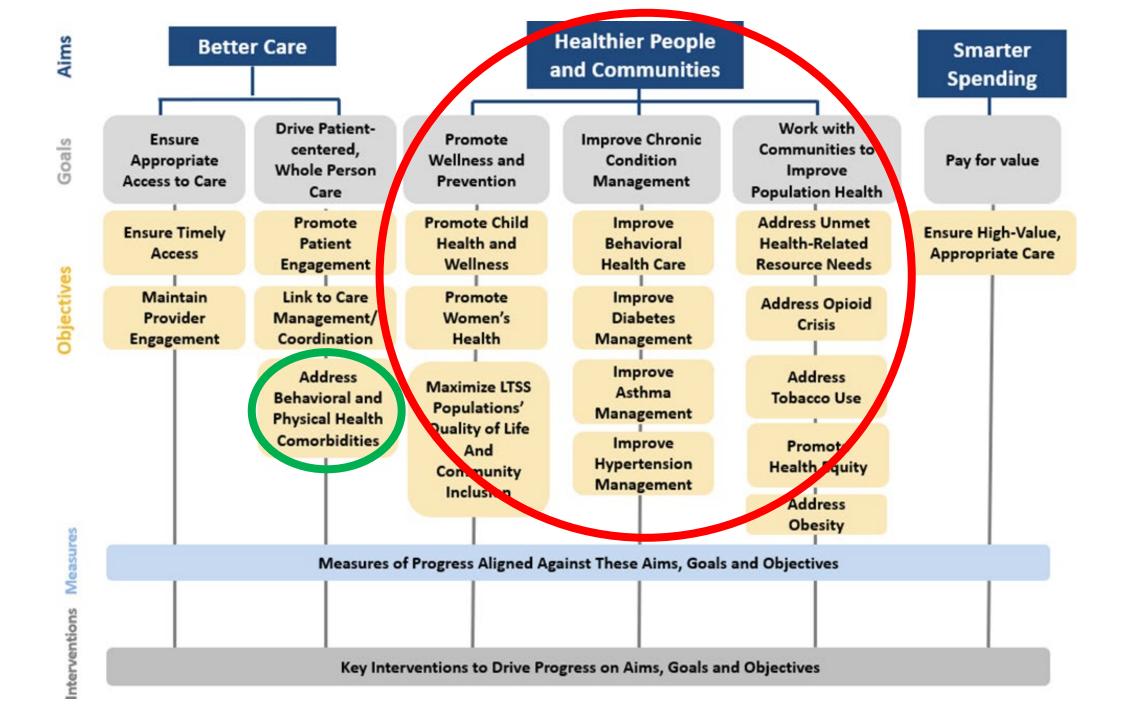
Intervening Upstream, Preventing Illness Downstream

Early brain development

Preventing trauma/adverse childhood events

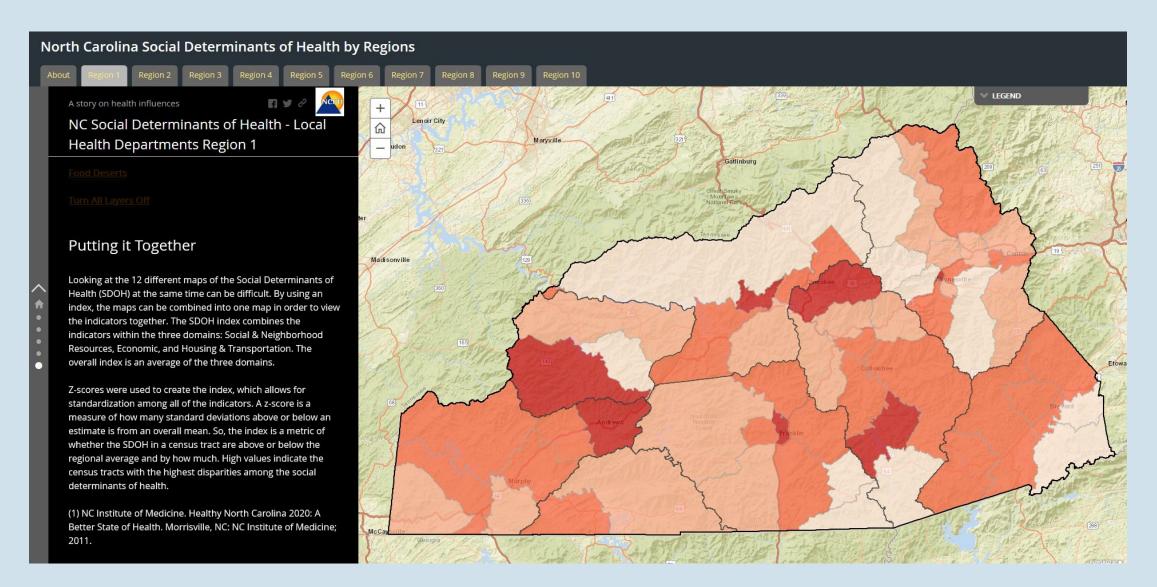
Emerging risk and cost

Medically complex/high-cost adult





Regional Hot Spots: Combined Index of 12 SDOHs



Take Home Messages

- Heroes include planners and bridge builders not just waterfall rescuers
- Meeting 1115 required targets for disease prevention requires wider array of upstream approaches
- US healthcare system has been slow to adopt upstream approaches (traditional care = "sick care" aka downstream, acute care)
 - NC Medicaid Transformation is innovative around prevention & SDOH pilots
- NC DHHS is *all in* geo mapping & hot spotting, Healthy Opportunities Pilots, wide ranging "Prevention & Population Health" programs, etc.

Okay, so I'm hearing ideas about when to do things (e.g., before illness), how and what to do (e.g., address unmet resource needs not just clinical care). But what about the who?

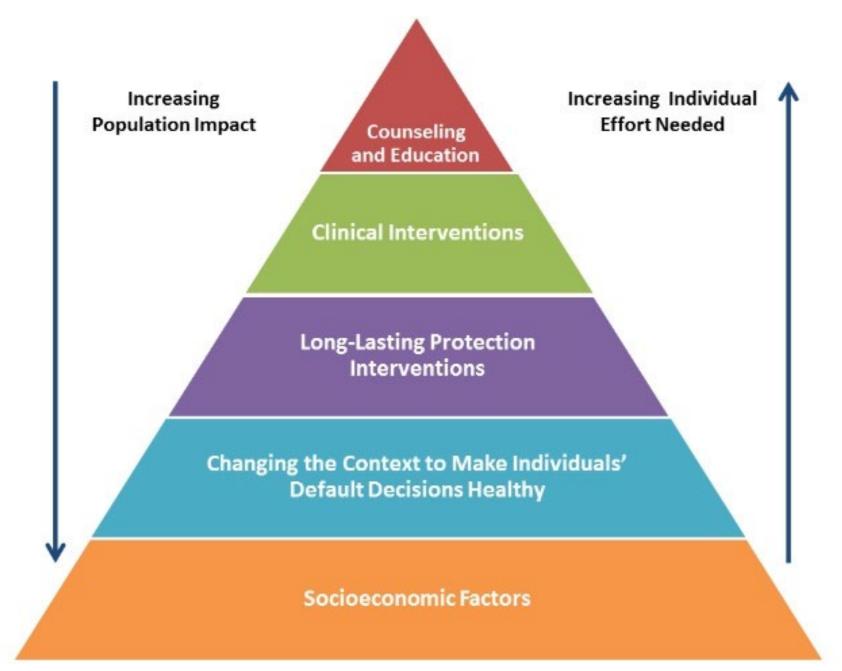


Whole Population Approaches are

Beyond the Individual – Who Beyond What Vaya/Providers Can Do, Alone – With Whom







Population Health, Still Person Centered!

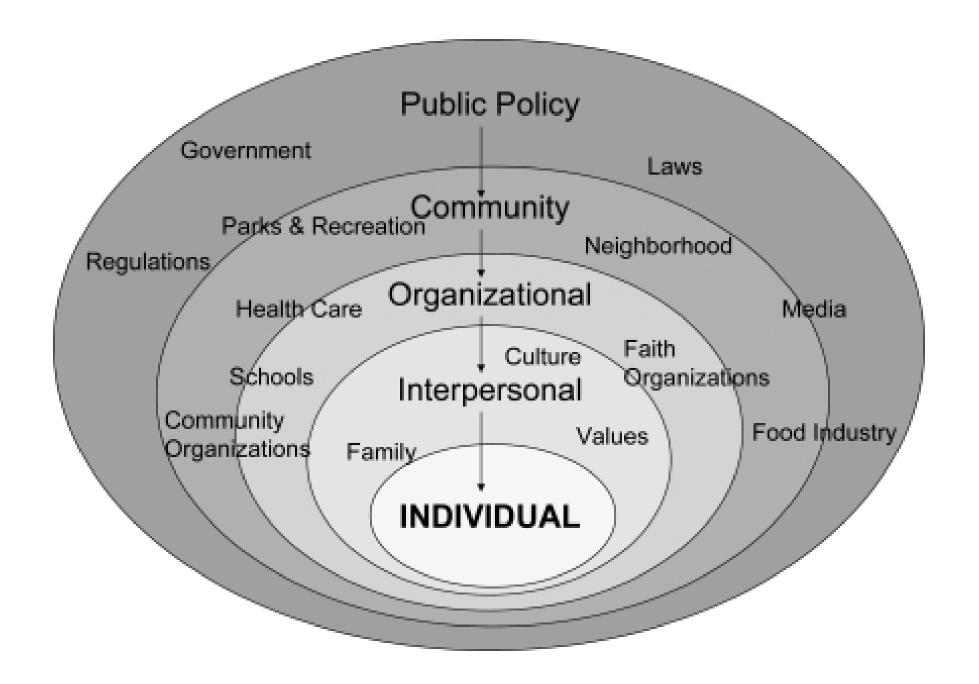
"Planning for groups, caring for individuals"

 Looking at groups – determining their needs, challenges, strengths.... all this still informs person centered, specific, tailored approaches.

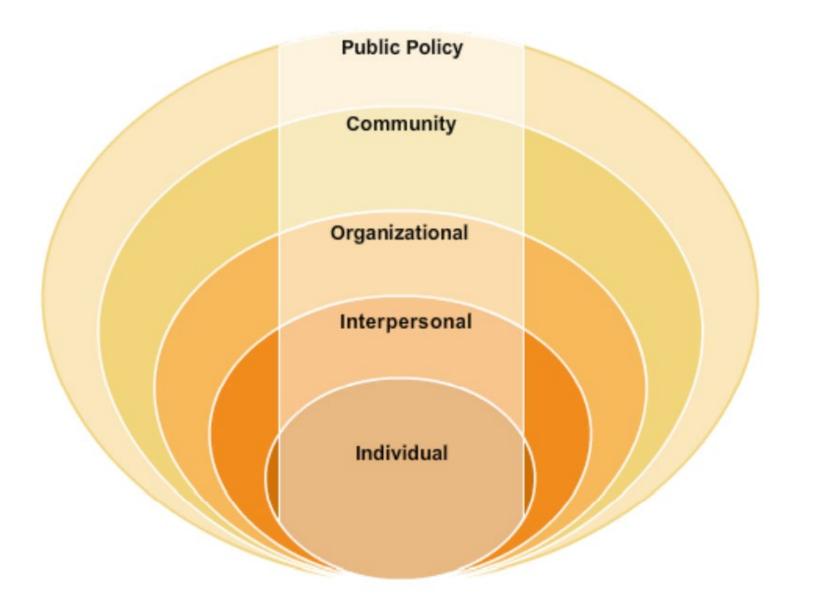
 It just helps organizations and teams marshal resources, clarify priorities, build programs/resources, increase ROI, and streamline efforts.

 One care team should not (!) have to become experts on everything. For example, you can't put an expert diabetes educator on every care team.









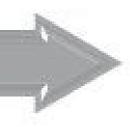
Let's Match Them Up!

- Accessibility and affordability of mammography facilities/services
- Friends and relatives affected by breast cancer
- Mammogram screening recommendations
- Knowledge of breast cancer risk factors
- Community programs to promote cancer screening for women over 50 from all backgrounds





LEVELS OF PREVENTION



Whole population through public health policy Whole population selected groups and healthy individuals

Selected individuals with high risk patients

Patients

PRIMORDIAL PREVENTION

establish or maintain conditions to minimise hazards to health PRIMARY PREVENTION

prevent disease well before it develops Reduce risk factors SECONDARY

early detection of disease (e.g. Screening & Intervention for Pre diabetes) TERTIARY PREVENTION

treat established disease to prevent deterioration

Advocacy for social change to make physical activity easier Primary care advice as part of routine consultation e.g. primary care risk factor reduction for those at risk of chronic disease, falls, injury

e.g. exercise advice as part of cardiac rehabilitation

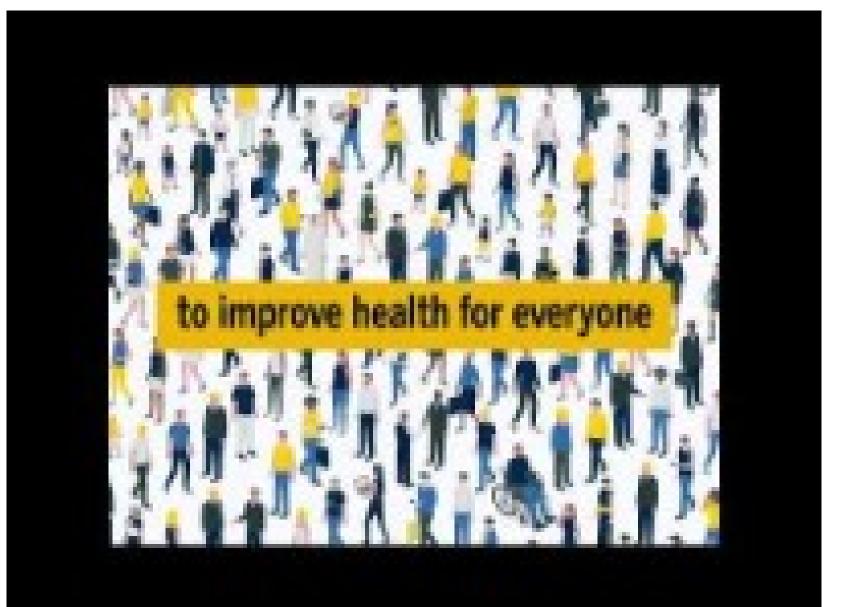


Preventing ACEs			
Strategy	Approach		
Strengthen economic supports to families	 Strengthening household financial security Family-friendly work policies 		
Promote social norms that protect against violence and adversity	 Public education campaigns Legislative approaches to reduce corporal punishment Bystander approaches Men and boys as allies in prevention 		
Ensure a strong start for children	 Early childhood home visitation High-quality child care Preschool enrichment with family engagement 		
Teach skills	 Social-emotional learning Safe dating and healthy relationship skill programs Parenting skills and family relationship approaches 		
Connect youth to caring adults and activities	Mentoring programs After-school programs		
Intervene to lessen immediate and long-term harms	 Enhanced primary care Victim-centered services Treatment to lessen the harms of ACEs Treatment to prevent problem behavior and future involvement in violence Family-centered treatment for substance use disorders 		

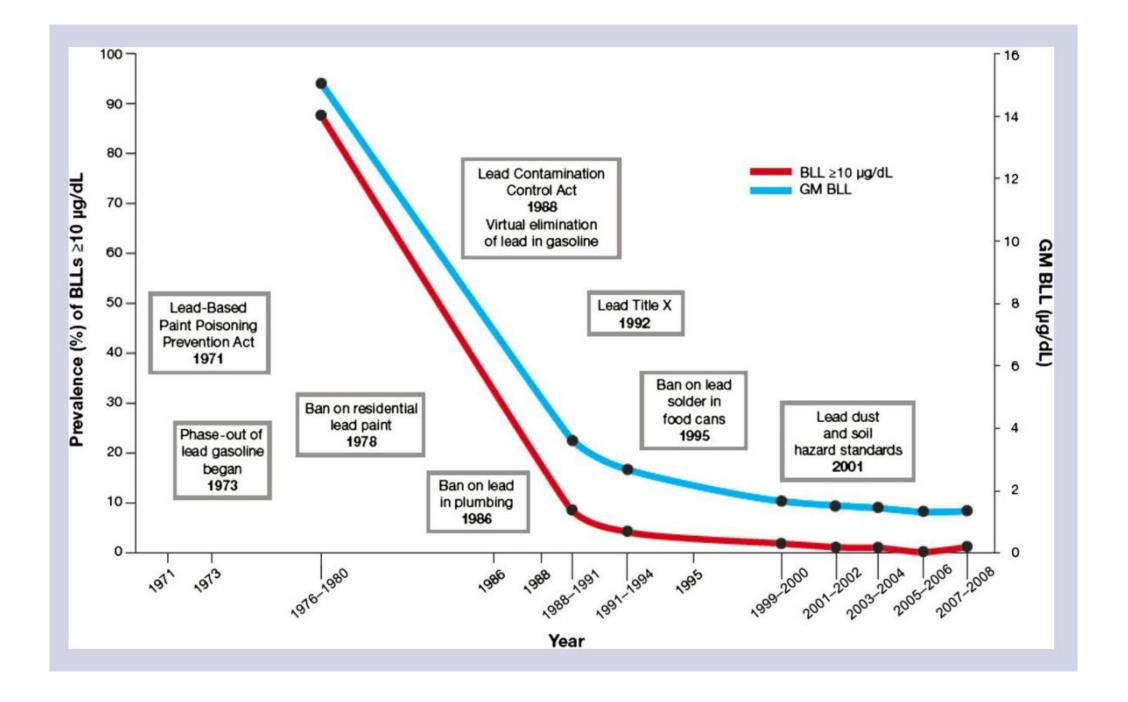
















Questions to Ponder

- How do we think bigger?
 - How can we better understand Community Health, Public Health and Population Health - and our partners in these fields?

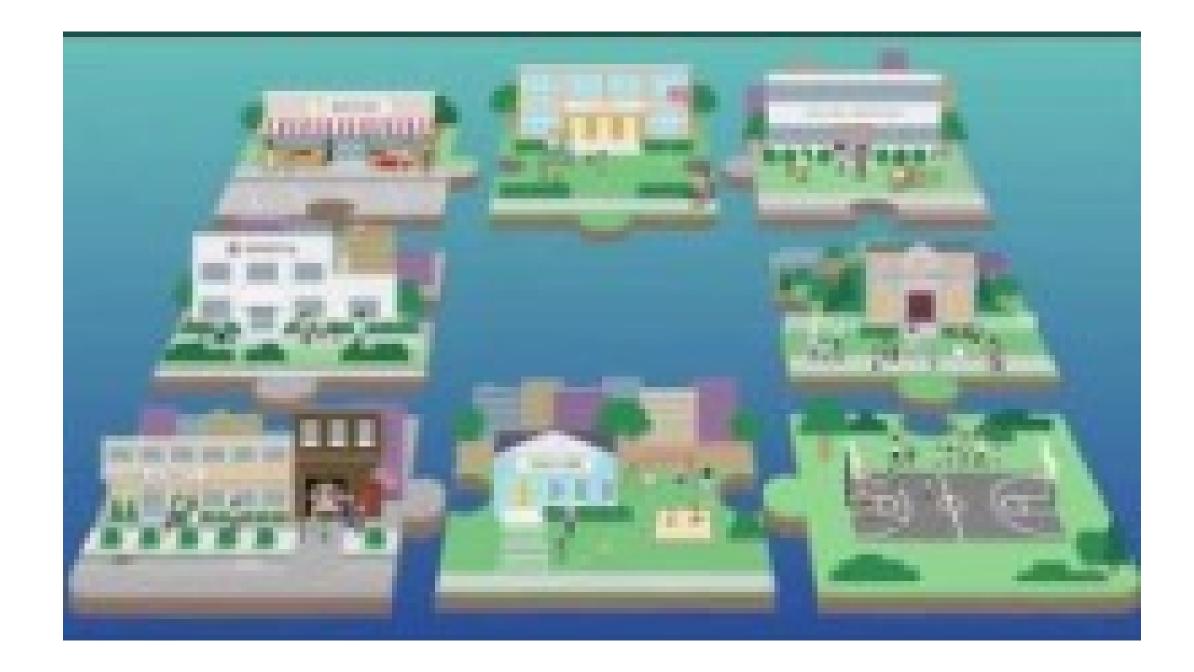
- How do we "act" bigger?
 - How do we diversify and grow our interventions and actions?
 - How do we widen and deepen our partnerships?
 - We can't do this alone!

This is a little overwhelming—definitely more than we can do alone.

Who do we partner with? How do we reach agreement on priorities?

On how to tackle issues?







Gaining Agreement on Priorities

Burden

How much does this issue affect health in the community?

Equity

Will addressing this issue substantially benefit those most in need?

Impact

• Can working on this issue achieve both short-term and long-term change?

Feasibility

 Is it possible to address this issue given infrastructure, capacity, and political will?

Collaboration

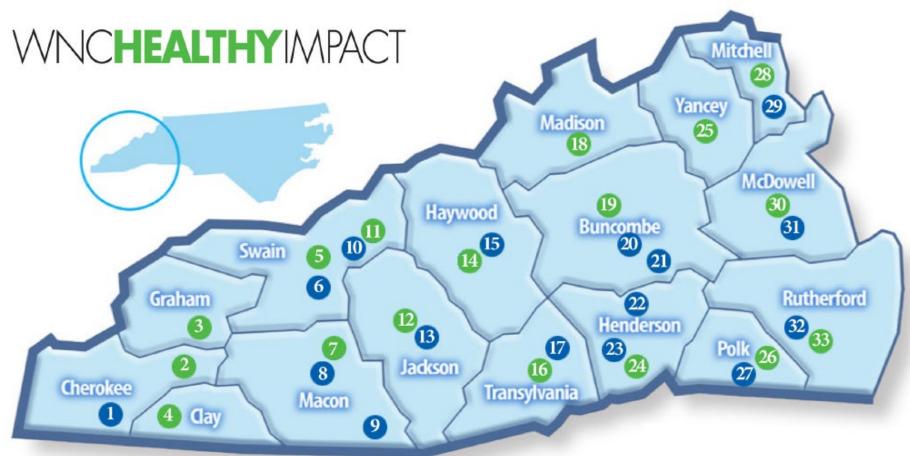
Are there existing groups across sectors willing to work together on this issue?



Making the Case for Collaboration

- 50% Reduction in Opioid Overdoses (2004-2012)
- 78% Reduction in Drug Related Deaths (2003-2008)
- Boston Partners: Hospital, SU Coalition, Drug Court, LHDs, Social Marketing
- Interventions:
 - Campaign anti-prescription drug overdose social marketing campaign
 - Treatment make referrals to treatment facilities
 - Jail Diversion offer treatment as an alternative to incarceration
 - Education provide substance abuse curricula for children
 - Overdose Training train local residents in the administration of Narcan (nasal naloxone) to reverse opioid overdoses







- Erlanger Western Carolina Hospital
- Cherokee County Health Dept.
- Graham County Dept. of Public Health
- Clay County Health Dept.
- Swain County Health Dept.
- 6 Swain Community Hospital
- Macon County Public Health Center
- 8 Angel Medical Center
- 4 Highlands-Cashiers Hospital

- Cherokee Indian Hospital
- EBCI Public Health and Human Services
- Jackson County Dept. of Public Health
- (B) Harris Regional Hospital
- Haywood County Health & Human Services Agency
- (5) Haywood Regional Medical Center
- Transylvania Public Health

- Transylvania Regional Hospital
- Madison County Health Dept.
- Buncombe County Health and Human Services
- Mission Hospital
- 2 CarePartners Health Services
- AdventHealth Hendersonville
- Pardee UNC Health Care
- 4 Henderson County Department of Public Health

- Toe River Health District Yancey
- 25 RPM Health District- Polk
- Saint Luke's Hospital
- Toe River Health District Mitchell
- Blue Ridge Regional Hospital
- RPM Health District- McDowell
- 3 Mission Hospital McDowell
- 32 Rutherford Regional Health System
- RPM Health District Rutherford

Okay, we've reviewed when, how/what, who (groups *and* individuals) and with whom (partners).

Now, let's get down to brass tacks! How about some concrete examples?

Outcome Achievement (TP/1115 Success)

Key Driver Maps – a Roadmap to Match Outcomes with Interventions and Key Partners Prevention and Population Health Programs (PPHPs) – Learn Them, Love Them, Use Them Some Key Partners, Their Tools for Outcome Success, Their Needs/How We Can Help

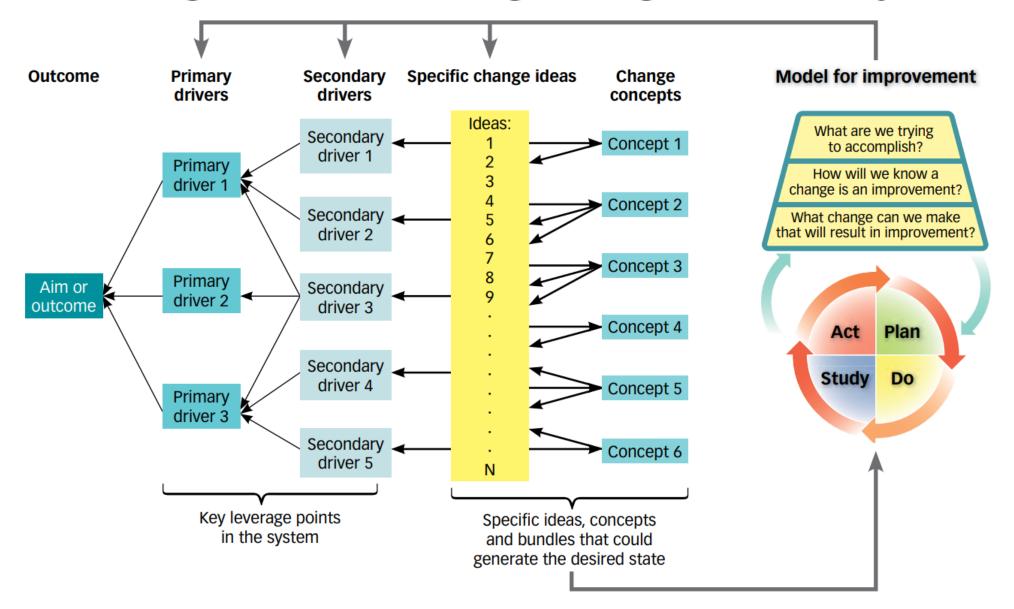


Designing a Roadmap to Successfully Achieve Each TP Outcome

- Work backward from the desired endpoints (start with your destination)
- Move from outcome (success indicator) to broad interventions and programs to concrete workflows (who does what, with whom, how, how much, by when)
- Clarify what (really) leads to what
 - "Key driver maps"
 - High value, evidence-based approaches
 - Best return on investment (ROI)
 - Multi-faceted, multi-level, multi-partner, multi-setting



Driver diagram informs testing, testing refines theory / FIGURE 3



Controlling High Blood Pressure (Hypertension, aka HTN)

Definition

 The percentage of members 18–85 years of age who had a diagnosis of hypertension (HTN) and whose BP was adequately controlled (<140/90 mm Hg)

Measure Type

Outcome

NQF Number and Measure Steward

- National Quality Forum# 0018
- Measure Steward: NCQA

Key Driver Map: All the Partners



SMART Aim

Meet benchmark goal percentage of adults with high blood pressure, whose BP was adequately controlled (in a healthy range).

Goals

CDC: 80% by 2025 NC DHHS (TBD)

Performance

61% (2019), Medicaid HMOs

Key Partners (Examples)

Providers & Practitioners

Care Management (Plan/PHP or AMH+/CMA)

PHPs (Vaya, etc.)

Other Partners

Members & Families

Key Functions (Examples)

Assess, Treat, Refer to Specialists, Coordinate with Care Team & CM

Assess, Screen, Develop Care Plan, Identify Care Gaps, Referrals (SDOH, etc.), Transitions, Etc.

Educate & Incentivize (Providers, AMH+/CMA)
Maintain Network
Provide Data & Information
Quality Oversight
Overall Coordination of Care
Medicaid Health Home Functions

CBOs - Accept Referrals & Address SDOHs, LHDs, Health Education & Promotion, Schools, Faith Based, Parks & Rec, Govt., etc.

Global Aims Related to Hypertension (High Blood Pressure)

- Primary Prevention: *Prevent* Onset of Hypertension
- Secondary Prevention: *Early Identification* of Hypertension
- Tertiary Prevention: Manage/Mitigate Impacts of Hypertension

Self-Management, Advocacy, Shared Decision Making, Engagement in Care

Key Driver Map: Vaya/PHP Functions



SMART Aim

Meet benchmark goal percentage of adults with high blood pressure, whose BP was adequately controlled (in a healthy range).

Goals

CDC: 80% by 2025 NC DHHS (TBD)

Performance

61% (2019), Medicaid HMOs

Key Vaya Depts

Provider Network, NPI

Care Management

Data & Reports

Quality & Measurement

Other Depts

Member Services

Key Functions (Examples)

Specify in Contracts & Provider Manual, Provider Education, Help Disseminate Performance Data including Care Gaps (e.g., missed screening/BP check)

Assess & Screen, Review Medications, Develop Care Plan, Track Care Gaps, Transitions, Referrals, Care Team Collaboration & Coordination

Ensure reports developed, accessible, disseminated – within & without Vaya (Provider Portal)

Monitor/Flag Low Performance, Run QIA if Needed, Submit to NC DHHS

Partner Engagement, Social Marketing, Rallies & Wellness Campaigns, Policy, UM

Call Center & Crisis Line, Nurse Line, Referrals, Member Enrollment Packet

Global Aims Related to Hypertension (High Blood Pressure)

- Primary Prevention: *Prevent* Onset of Hypertension
- Secondary Prevention: *Early Identification* of Hypertension
- Tertiary Prevention: *Manage*/Mitigate Impacts of Hypertension

Key Driver Map: Care Management Functions



SMART Aim

Meet benchmark goal percentage of adults with high blood pressure, whose BP was adequately controlled (in a healthy range).

Goals

CDC: 80% by 2025 NC DHHS (TBD)

Performance

61% (2019), Medicaid HMOs

Overall Care Mgmt Functions

Identification of Members Screening, Assessment

Care Plan & Goals

Monitoring Care, Care Gaps (PCP visits? BP tests?)

Referrals & Transitions

Monitoring & Reports

HTN Related Tasks - Examples

Identify members through claims data, pharmacy/Rx data, comprehensive assessment

Custom HTN goals related to selfmanagement skills, health education (RN), nutrition, exercise, salt intake, medical visits

Communication with Member/Care Team

Cardiology? HTN/CVD inpatient/rehab?

-CM Workflows Followed?

-Clinical Care Received?

-Health Status - most recent BP?

Medication – Reconciliation, Monitoring, Adherence

Identify HTN Rx, Track, PBM & Prescribers

Hypertension Outcome Achievement: Big Dreams

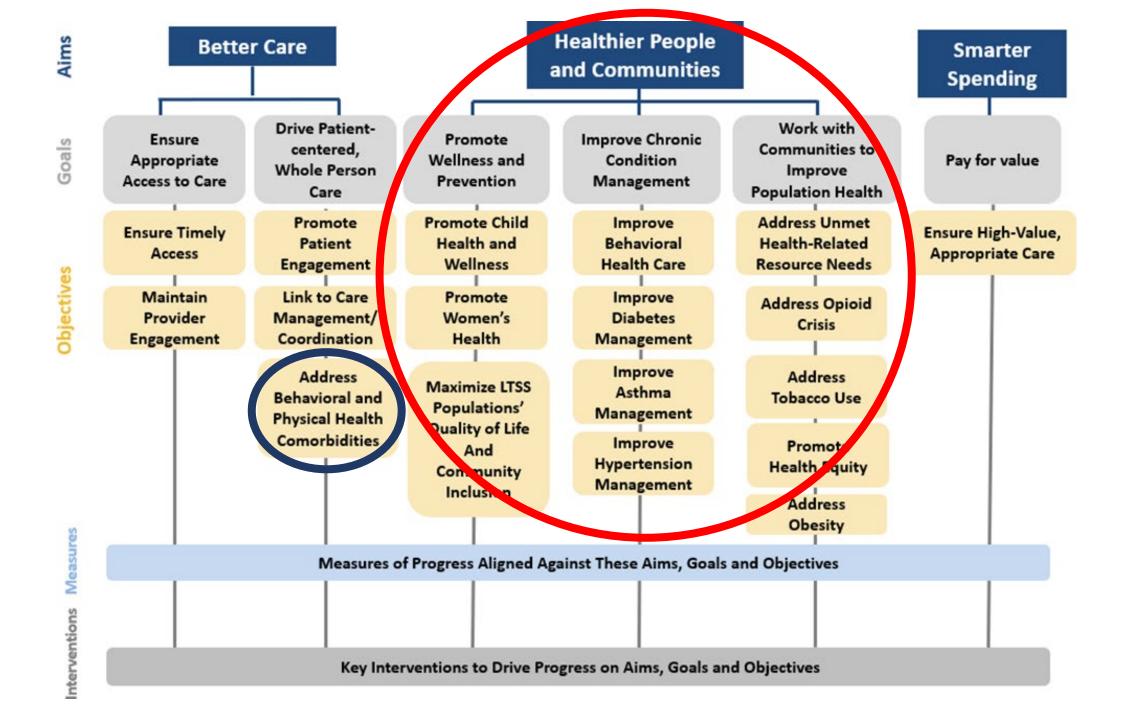
and Expectations

Through these collective interventions, we hope to:

- Prevent/arrest cardiovascular damage
- Reduce the incidence of
 - Stroke
 - Ischemic heart disease
 - Heart failure
 - End stage renal disease
- Increase the numbers of members with blood pressure checks and medication adherence

Prevention and Population Health Programs (PPHPs)

These Match the Priority Conditions/Health Domains for TP/1115
Required Part of Each Region's/PHP's Strategy for Tailored Plan
PPHPs – Learn Them, Love Them, Use Them



Each Program Has Three (3) Levels of Interventions

System/Community Clinical/Care Team Individual/Member

Programs

- Diabetes Prevention
- Diabetes Management
- Asthma
- Obesity
- Hypertension (High Blood Pressure)
- Tobacco Cessation
- Pregnancy Intendedness
- Infant Mortality/Low Birth Weight
- Early Childhood Health & Development
- Hepatitis C Virus (HCV)
- Etc.



Hypertension/HTN Program

(Intervention Examples)

System/Community

Innovative Pilots

Rx Data Analysis

Disparities Analysis

Health Fairs

Clinical/Care Team

Train Providers

Workflow Coaching

Provider/Pharm

Individual/Member

Identify Members

Health Education

Self Mgmt Coaching

Track Care Gaps



Opioid Prevention & Misuse (Intervention Examples)

System/Community

Campaigns, Rallies

WNC Alliance

Provider Training

Policy Changes

Jail Diversion

Monitor Rx Data/PBM

Clinical/Care Team

Streamline Auths

Pilot Programs

Alternative Pain Mgmt

Incentivize Outcomes

Promote Screening

Deliver Treatment

Individual/Member

Treatment Referrals

Care Management

Care Transitions

Self-Management

Special Programs and Efforts

- "Big" prevention and population health programs for Tailored Plan
 - Opioid misuse and prevention
 - Tobacco cessation
- Members with LTSS
 - Quality of life, diversion, de-institutionalization, supported living, etc.
- Addressing unmet social/resource needs
 - Screening and identification
 - Referral (NCCARE 360, uniteus platform)
 - Healthy Opportunities pilots
- Reducing disparities
 - Identification of disparities
 - For each health outcome/measure
 - Setting improvement targets and goals
 - Engaging partners

Collaboration, Alignment, Synergies

- Women, Infants, and Children (WIC) program
- Newborn Screening programs
- Vaccines for Children (VFC) program
- NC Immunization Registry (NCIR)
- NC Women's Health Report Card

Key Partners Their Tools Their Needs

Key Driver Maps, Process Workflows, and "Change Packages"

Key Partners (a few examples)

- PCP = Primary Care Provider
 - Physicians and advanced practitioners
- AMH = Advanced Medical Home
 - Designation through NC DHHS
- PCMH = Patient Centered Medical Home
 - Recognition through NCQA
- LHD = Local Health Department
- CBO = Community Based Organization
- AHEC = Area Health Education Center
 - MAHEC = Mountain Area Health Education Center

Let's Be Good Neighbors

PCPs/AMHs

- They know the big outcome measures VERY well in most cases, much better than PHPs or MH/SU/IDD providers
- Through EHR adoption (years ago!) and various public (Medicare, ACO) and private payer (e.g., BCBS) initiatives, they are used to monitoring outcomes, pay for value, mapping workflows, process improvement
- AHECs play a big role in teaching, training, and quality improvement with AMHs across NC

Local Health Departments

- The essence of community-based population health
- Most know how to work on a shoestring and partner with everybody and their brother
- We (still) don't know, what we don't know
 - E.g., the culture, social norms, stressors, limitations, lingo for primary care practices
 - Therefore, it's probably helpful to take an attitude of attentive, respectful learner ready to listen and hear feedback on what these providers and partners are seeking from PHPs like Vaya or other providers, as part of the integrated care team

Outcome Performance Improvement

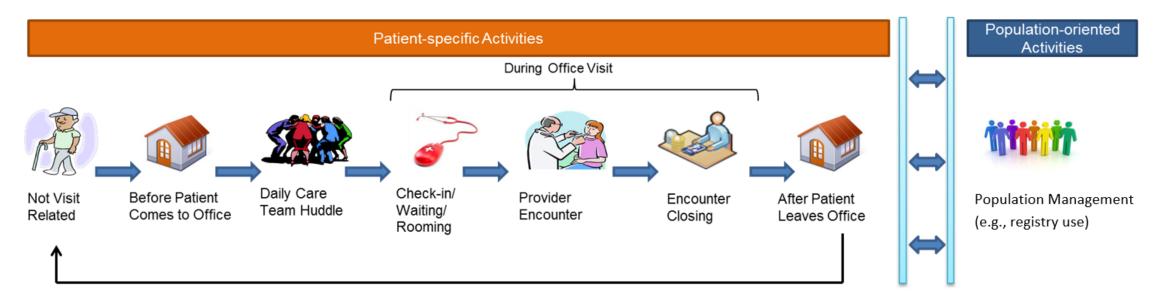
- Many excellent, existing resources for most common conditions
 - No need to reinvent the wheel!
 - Many CINs have quality improvement departments or teams, very familiar

Resources used by AMHs, CINs, quality collaboratives, etc.

- Roadmaps and key driver maps, workflow diagrams
- Intervention guides and program plans
- "Change Packages"
 - How/what to change for improvement and outcome achievement
 - At multiple levels including individual member (patient) and whole groups (e.g., everyone with diabetes), foundational work, work before/during/after the visit)



Performance Drivers for this Target:



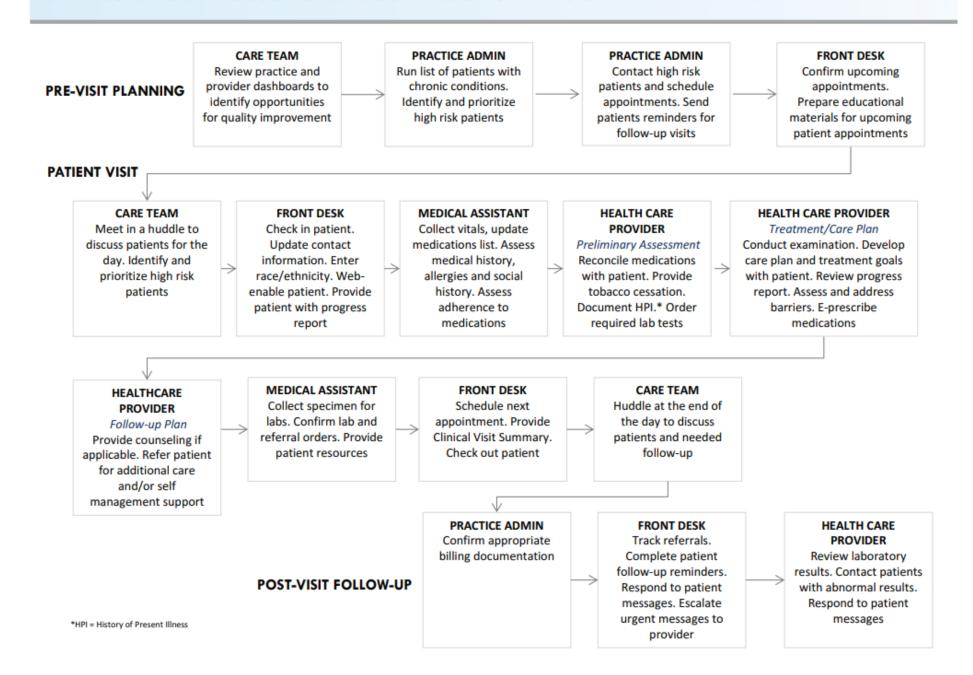
Foundational Work



"Activities that are foundational to current patient-specific and population management activities and/or planned enhancements - e.g., staff training, policies and procedures, EHR tool development, etc."

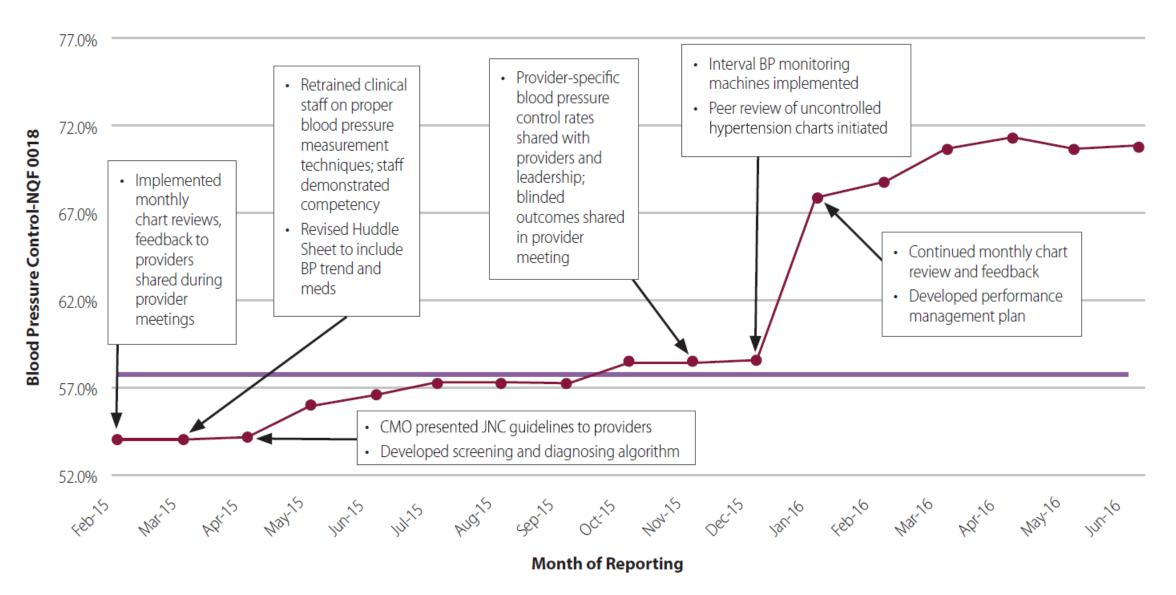


WORKFLOW MAPPING WORKSHEET: EXAMPLE OF CHRONIC CARE BEST PRACTICE





Blood Pressure Control, Grace Community Health Center, February 2015-June 2016





Million Hearts[®]

- Initiative co-led by U.S. Department of Health and Human Services, Centers for Disease Control and Prevention and Centers for Medicare & Medicaid Services
- Goal of preventing one million heart attacks and strokes by 2022





Hypertension Control Change Package — Quick Reference

Focus Areas





Key Foundations	Equipping Care Teams	Population Health Management	Individual Patient Supports
Make HTN Control a	Train and Evaluate Direct Care	Identify Patients with	Prepare Patients Before the Office Visit
Practice Priority	Staff on Accurate BP Measurement and Documenting	Potentially Undiagnosed HTN	via Pre-Visit Patient Outreach
Implement a Policy or	Equip Direct Care Staff to	Identify Patients with	Optimize Patient Intake to Support HTN
Process to Address BP	Facilitate Patient Self-	Potentially Undiagnosed CKD	Management (e.g., check-in, waiting,
for Every Patient with	Management	(chronic kidney disease)	rooming)
HTN at Every Visit			
	Establish a Self-Measured BP	Use a Registry to Track and	Optimize the Patient-Clinician Encounter
	(SMBP) Monitoring Program	Manage Patients with HTN	(e.g., documentation, orders,
			education/engagement)
	Prepare the Care Team	Use Clinician-Managed	Support Patients in HTN Self-
	Beforehand for Effective HTN	Protocols for Medication	Management During Their Routine Daily
	Management During Office Visits	Adjustments and Lifestyle	Activities (i.e., outside of the clinical
	(e.g., via team huddles, using	Recommendations	encounter)
	EHR data)		
		Use Practice Data to Drive	Optimize the Encounter Closing (i.e.,
		Improvement	checkout)
			Follow Up to Monitor and Reinforce HTN
			Management Plans (i.e., after visits)



Key Foundations	Equipping Care Teams	Population Health Management	Individual Patient Supports
Make HTN Control a	Train and Evaluate Direct Care	Identify Patients with	Prepare Patients Before
Practice Priority	Staff o M Access to Claims &	Potentially Undiagnosed HTN	via Pre-Visit Patient C Care Mngr Help Support Patient with
Imponent a Policy or Proces to Address BP for Early Patient with HTN Every Visit	Encounter Data, Pharm Data to Identify Patients	Potentially Undiagnosed CKD (chronic kidney disease)	Optimize Patient In Management (e.g., rooming) HTN Self Mgmt
	(SMBP) Monitoring Program	Use a Registry to Track and Manage Patients with HTN	Optimize the Patier of inician Encounter (e.g., documentation, orders, education/engoment)
Add to Care Team: Pharmacist or	Prepare the Care Team Beforehand for Effective HTN Management During Office Visits e.g., via HR c	Use Clinician-Managed Protocols for Medication Adjustments and Lifestyle Recommendations	Support Patients in HTN Self- Management During Their Routine Daily Activities (i.e., outside of the clinical encounter)
Rx Consultation, Care Manager, Peer or CHW	Provide Data – Outcome Performance, Care Gaps	Use Practice Data to Drive Improvement	Optimize the Encounter Closing (i.e., checkout) Follow Up to Monitor and Reinforce HTN Management Plans (i.e., after visits)



Outcome
Achievement Tools:
Key Driver Maps,
Change Packages

When: Pre-Disease

With whom: CBOs, LHDs, etc.

Whole
Health for
Whole
Populations

What, how: Non-Clinical

Who: Community, Everyone

Whole Health is:

- Beyond the Body
 - Integrated Care: Body and Mind, Physical and MH/SU/IDD
- Beyond/Before Illness and Disease When
 - Wellness, Health Promotion
 - Prevention (Primary, Secondary, Tertiary)
 - Intervening Upstream, Root Causes (e.g., Adverse Childhood Events, ACEs)
- Beyond Clinical Care and Treatment What and How
 - Barriers and Needs
 - Unmet Health Related Resource Needs (Social Determinants of Health), CBO Partners, Etc.
 - Facilitating Factors and Strengths
 - Natural & Peer Supports, Community Resiliency, Life Engagement and Purpose

Whole Population Approaches are:

- Beyond the Individual Who
 - Individual, family, neighborhood, community, city, state, nation, world
 - All of us/everyone all residents/all people, potentially payer blind/agnostic
 - Public Health, Community Health, Collective Health
- Beyond What Vaya/Providers Can Do Alone With Whom
 - Based on deep, wide, and diverse partnerships
 - More than MCOs/PHPs or associated networks of providers and practitioners
 - Non-clinical partners such as community based organizations (CBOs)
 - Different methods of communication, collaboration, coordination
 - New or changed relationships, interdependence and trust
 - Some needed partners may not be "within our network" (no formal leverage or contract)

Questions?

